



Fifteen minutes to fame

If you knew you could supercharge a deserving female colleagues career in the time it takes to go through the drive-thru at Tim Hortons, why wouldn't you do it?

We talk a lot in the technology sector about the scant number of women working in the field, but the opportunity to actually do something about it are exceedingly rare.

Canadian Dealer News (CDN) is providing the opportunity for action. Take 15 minutes to nominate a young woman in your organization with less than six years experience for our [Rising Star Award](#). With just 200 words you can help a next generation worker step into the national spotlight. That's a confidence builder. [Read More and nominate](#)



Let's change the world together: Kennedy

Two years ago when Microsoft Canada President Janet Kennedy looked at the Channel, all she saw was a sea of competitors. Today, when she looks at the same companies, she sees partners.

"It's been a fairly radical shift in thinking," she told a recent meeting of the Canadian Channel Chiefs Council. "It's an exciting time in the IT industry in Canada. Now it's less about competition and more about how we can change the world together." [Read More](#)



The cloud in Canada

C4 sponsors homegrown research

The Canadian Channel Chiefs Council has undertaken its first research project. Working with Ryerson University, IDC, and nine channel partners, the non-profit organization has commissioned a research study that will look at the impact of the cloud distribution model on IT channels in Canada.

The research will probe two views on the cloud distribution model: the view of the solution providers and the view of the channel partners. The nine companies helping fund the effort will also provide the expert opinion on which the paper will be based. [Read More](#)

Channel Moves

As Microsoft Canada opened up its two new data centres the company also filled a very important senior leadership role.

But Microsoft was not the only vendor with significant executive changes. Rival Amazon Web Services, Avaya Canada, and NetApp Canada also introduced new channel chiefs.

At Microsoft Canada Charlotte Burke was named the new lead of the small, midmarket solutions and partners at Microsoft Canada. [Read More](#)



Chasing cloud conquests

CDN's Top 100 Benchmark Report

The channel in Canada hit another milestone in 2015. This group of top end solution provider reached the \$6.8 billion mark and the prospects of future growth are in their midst specifically with cloud computing.

Collectively this group of top-flight companies is in excellent health and has adapted well to significant changes in how businesses are purchasing and consuming technology particularly with the emergence of cloud computing, mobility, big data and social business tools. According to the 2016 CDN Top 100 Benchmark findings, cloud has driven a stake in the marketplace for Top 100 solution providers in Canada. [Read More](#)

A CIO nomination has long-lasting impact

When a senior director with the University Health Network approached Lydia Lee last year to see if she would agree to be nominated for the [CanadianCIO of the Year](#), the dynamic IT lead for four downtown Toronto hospitals was taken aback.



“You work hard every day to try to do the right thing, lead your team the best way you can and hope to have some sort of long-lasting impact. Whether anyone ever notices all of that is the last thing you think about.”

Making it clear she was simply acting as a conduit to bring attention to her team for the development several technological solutions that improved patient safety, she agreed and was selected for the honour by a panel of industry leaders. [Read more](#)

The opportunity to provide that same kind of uplifting opportunity to a deserving CIO in the public or private sector is at hand. CanadianCIO has extended the deadline for nomination until July 22. [Nominate a CIO today](#)

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